



PACKAGE FEE MEMBERSHIP

STOP PRESS: PACKAGE FEES AVOID PRICE RISE

Package Fees will not increase in 2010/11 unlike standard fees for registration and classification.

Take advantage of the benefits available with the set fee Package membership option that covers most member services you use during the year. Your registered cow inventory forms the basis for the fee, using a discount for volume scale so the more cows you have the lower the per cow fee.

Most of the services provided by the Association are included in the set fee option and once you join there are no more Package charges to pay. Also the Package fee is payable in 12 equal monthly instalments for easier budgeting and simple billing.

The table below highlights what's included in the Package membership.

What the Package includes:	What the Package doesn't include:
Membership	
The Holstein Journal	
Set fee paid in 12 equal monthly instalments	
<i>Registration:</i> Animals born during the time you are on the package	<i>Registration:</i> Animals born prior to joining the package; late registration fees
<i>Classification:</i> First calf, first classifications. No herd visit fees when you classify 10 or more	<i>Classification:</i> Animals in 2 nd or subsequent lactations. Heifers classified a 2 nd time in their 1 st lactation
Free web access for pedigree & progeny data	ET fees
Award search, including STP	Individual award certificates
Reduced flat rate transfer fee	Late transfer fees
	Merchandise

What does the Package cost?

The annual fee is based on the number of active registered animals in your herd at the end of the financial year and is calculated according to the registered herd size scale. *See table below.*

Registered Herd Size	\$ per Animal per Year
0 – 79	\$ 11.00
80 - 159	\$ 9.90
160 - 239	\$ 8.80
240 - 319	\$ 7.70
320 - 399	\$ 6.60
400+	\$ 5.50

An annual administration fee of \$66.00 per membership also applies.

Under the Package every member's fees will be different due to herd size, age and structure as will the use of the Association's services from year to year. Each year when your Package membership is up for renewal an Owner Inventory Listing will be sent to you verifying your registered animal inventory

What are the likely savings?

The table below illustrates fees for the Package compared with fees for a standard membership based on the member using the following services during the year:

- Package fee based on 250 active registered cows x \$7.70 each
- 85 new registrations x \$9.90 each (via web)
- 72 first calf/first classifications x \$12.10 each
- 2 herd visits
- 20 transfers at \$22.000 (\$1000 to \$1999/head). Package rate set at \$5.50/head.
- Award subscriber search and web site search to value of \$120.00

	Standard Fees	Package Fees
Membership fee	220.00	
Package Fee - 250 cows x \$7.70/cow		1925.00
Admin Fee		66.00
Transfers - 20 estimated for year		
<i>Standard - 20 x \$16.50</i>	440.00	
<i>Package - 20 x \$5.50</i>		110.00
New Registrations - 85 x \$9.90 (web)	842.00	
Classifications - 72 estimated for year		
<i>First calf, first classification 72 x \$12.10</i>	871.00	
<i>Classification Visits - 2 x \$55.00</i>	110.00	
Additional services		
<i>Awards search</i>	82.00	
<i>Web site service</i>	38.00	
TOTAL	\$2603.00	\$2101.00
Annual Package Fee Saving		\$502.00
Package Fee in monthly instalments		\$175.00/month

Please note this is an example only and each member's herd and service uptake will differ.

If you would like to learn more about the Package Fee Membership please call Holstein Australia on 03 9835 7600.